ACTIVITY

Use Land For Good's **Farm Access Decision Tool** to compare two different farm access methods, then answer the prompt questions below.

Refer to the **Farm Access Methods Guide** for ideas and to define terms used in the decision tool.

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**Approach 1: Ownership in the Future or No Ownership**

Name one way you could access farmland without immediate land ownership:

List the people and organizations, or types of people and organizations, that you will need to work with to access farmland this way:

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**Approach 2: Ownership Now**

Name one way you could access farmland with whole or partial land ownership:

List the people and organizations, or types of people and organizations, that you will need to work with to access farmland this way:
1. How do your two approaches differ in terms of **security**? Can you think of a way to improve the security of Approach 1?

**security:** protection against losing control of the land

2. How will you build **equity** in each approach? What else can you build equity in, besides land?

**equity:** the value of your owned assets minus liabilities against those assets

3. Which approach is more **affordable** for you? Name a few ways you can realistically make farm access more affordable.

**affordability:** you know this one! remember: affordable does not always mean inexpensive

4. Would you consider either approach more **flexible**? Why or why not?

**flexibility:** the ability to be changed; an approach itself could be flexible, or it could make your business plan more flexible
5. Do either of your approaches demand extra requirements of you or your business?


6. Will you need to access capital for either or both of your approaches? Does either approach create a scenario that allows you to grow your business to a scale that will give you better access to capital?


7. Which approach is better for you? Can you think of a new approach that combines some of the best qualities of both of your approaches?