

## ACTIVITY

Use Land For Good's **Farm Access Decision Tool** to compare two different farm access methods, then answer the prompt questions below.

Refer to the **Farm Access Methods Guide** for ideas and to define terms used in the decision tool.



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### Approach 1: Ownership in the Future or No Ownership

Name one way you could access farmland without immediate land ownership:

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List the people and organizations, or types of people and organizations, that you will need to work with to access farmland this way:

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### Approach 2: Ownership Now

Name one way you could access farmland with whole or partial land ownership:

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List the people and organizations, or types of people and organizations, that you will need to work with to access farmland this way:

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1. How do your two approaches differ in terms of **security**? Can you think of a way to improve the security of Approach 1?

**security:**  
protection against losing control of the land

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2. How will you build **equity** in each approach? What else can you build equity in, besides land?

**equity:**  
the value of your owned assets minus liabilities against those assets

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3. Which approach is more **affordable** for you? Name a few ways you can realistically make farm access more affordable.

**affordability:**  
you know this one!  
remember: affordable does not always mean inexpensive

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4. Would you consider either approach more **flexible**? Why or why not?

**flexibility:**  
the ability to be changed; an approach itself could be flexible, or it could make your business plan more flexible

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5. Do either of your approaches demand extra **requirements** of you or your business?

**requirement:**  
something that is needed or wanted of you by another person or entity

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6. Will you need to **access capital** for either or both of your approaches? Does either approach create a scenario that allows you to grow your business to a scale that will give you better access to capital?

**access to capital:**  
your ability to borrow money or gain capital from investors

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7. Which approach is better for you? Can you think of a new approach that combines some of the best qualities of both of your approaches?

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